



Northeastern University

College of Professional Studies

Articulation Agreement between

York County Community College

And

Northeastern University College of Professional Studies

This articulation agreement (this "Agreement") dated December 5, 2016, is between YORK COUNTY COMMUNITY COLLEGE, an educational corporation formed under the laws of the State of Maine with its principal office located at 112 College Drive, Wells, Maine (hereafter referred to as "YCCC"), and NORTHEASTERN UNIVERSITY on behalf of the COLLEGE OF PROFESSIONAL STUDIES, a non-profit corporation organized under the laws of the Commonwealth of Massachusetts with its principal office at 360 Huntington Avenue, Boston, MA (hereafter referred to as "CPS").

It is agreed by and between YCCC and CPS for the mutual consideration and covenants herein contained as follows:

1. This Agreement states and memorializes opportunities YCCC students may have to transfer credits and experiences earned at YCCC into existing CPS degree programs. This Agreement neither creates new programs nor modifies the terms and conditions of existing programs at YCCC and/or CPS.
2. YCCC students who successfully complete their degree programs at YCCC are eligible for admission into CPS baccalaureate degree program, subject to and in accordance with the limitations and procedures set forth in the Agreement and Appendix A, attached hereto and incorporated herein. All reference to standards will be those published in the respective current catalog of each institution and other applicable materials published by each institution.
3. YCCC graduates who successfully complete an YCCC associate degree program with a minimum overall grade point average of 2.5 on a 4.0 scale are eligible for admission to CPS to pursue a baccalaureate degree. CPS retains the right to make the final decision on each student's application.
4. Upon acceptance into a CPS baccalaureate degree program, YCCC graduates are subject to all requirements and other published standards issued by CPS, as may be amended from time to time in the sole discretion of CPS.

5. YCCC graduates who complete a CPS baccalaureate degree with a minimum overall grade point average of 3.0 on a 4.0 scale as part of this Agreement are eligible for admission into a CPS graduate degree and certificate program. CPS retains the right to make the final decision on each student's application.
6. As a Servicemembers Opportunity Colleges (SOC) member, CPS agrees to award up to 75% of transfer credits toward a baccalaureate degree and 70% toward a master's degree for active servicemembers.
7. The Admissions Offices, Transfer Staff, or other appropriate offices or designees of both institutions agree that they will communicate at the beginning of each fall term to discuss recruiting, entrance requirements, and any other concerns that either may have about the affiliation. Other communications between them may be scheduled as needs arise. Each party agrees that it will communicate as soon as possible to the other party of any changes to its programs that will impact the Agreement. Each institution shall provide the other with advance copies of any written materials that it publishes to describe the terms of this Agreement.
8. YCCC and CPS shall:
 - a. Design a focused marketing and recruitment plan that may include in-person (at YCCC campuses) events, virtual events, collateral, and relevant communication.
 - b. Not provide materials or information or make any promotion or other communication about the affiliation relevant to the other party to any person except as otherwise provided herein.
 - c. Not use the logo of the other party ("Northeastern University," "College of Professional Studies," or the "Lowell Institute School" or "York County Community College") on any advertising, marketing, promotional or fundraising materials except for the sole purpose of promoting and communicating about the opportunities afforded to students pursuant to this affiliation; provided, however, either party may request the immediate cessation of any communications or promotional activity of the other to which it objects, and the other party shall promptly comply with such request.
9. YCCC shall permit CPS to obtain written verification, if necessary, from YCCC of an applicant's eligibility for course credit transfer under this Agreement.
10. This Agreement shall continue until terminated by either party. Either institution may terminate this Agreement, with or without cause, provided that the terminating institution has given the other institution written notice at least 90 days prior to the effective date of such termination and further provided that no such termination shall adversely affect any student attending or accepted by CPS by virtue of the terms of this Agreement. In the event that the said Agreement is not terminated, it will automatically be extended year by year.
11. The parties agree that this Agreement embodies all of the agreements made by and between then supersedes any prior agreements and the understanding with regards to the acceptance of YCCC students into CPS and that any modifications or amendments thereof must be in writing executed by both parties in order to be effective. The Agreement is being executed within the

Commonwealth of Massachusetts and the parties agree that this Agreement shall be interpreted under the laws of said Commonwealth.

12. All notices or other communications made or given hereunder shall be in writing and shall be deemed made or given upon receipt, or three business days after deposits in the U.S. Mail, in an envelope, postage prepaid, registered or certified mail, and addressed as follows:

If to YCCC:

President
York County Community College
112 College Drive
Wells, ME 04090

With copy to:

Transfer Affairs
York County Community College
112 College Drive
Wells, ME 04090

If to CPS:

Interim Dean
Northeastern University
College of Professional Studies
40 BV
360 Huntington Avenue
Boston, MA 02115

With copy to:

Office of General Counsel
Northeastern University
378 Columbus Place
Boston, MA 02115

EXECUTED AS OF THE DAY AND YEAR FIRST ABOVE WRITTEN.

YORK COUNTY COMMUNITY COLLEGE

NORTHEASTERN UNIVERSITY COLLEGE OF
PROFESSIONAL STUDIES

BY: Barbara Finkelstein

BY: Mary Loeffelholz

PRINT: Barbara Finkelstein, Ph.D.

PRINT: Mary Loeffelholz, Ph.D.

TITLE: President

TITLE: Interim Dean

DATE: 12/28/16

DATE: 12-22-16

BY: Paula Gagnon

PRINT: Paula Gagnon

TITLE: Vice President/Academic Dean

DATE: 12/27/16

APPROVED
as to form
NS 12-16-16

Appendix A

Additional Terms and Conditions of the Articulation Agreement:

1. To be considered for the College of Professional Studies, York County Community College students must:
 - a. Successfully complete the associate degree at York County Community College with a minimum cumulative grade point average of 2.5. To gain admission to a CPS graduate degree program under this Agreement, students must graduate with a CPS baccalaureate degree with a minimum cumulative grade point average of 3.0.
 - b. Submit a completed online application and required supporting credentials to the College of Professional Studies by the posted term entry deadline.
 - c. At its discretion, CPS will evaluate courses with a grade of C or better for transfer credit toward the baccalaureate degree. Courses designated as remedial or developmental are non-transferable. Science and technology courses completed more than seven years prior to the application date may be considered for transfer at the discretion of the CPS program director.
2. The College of Professional Studies reserves the right to rescind an offer of acceptance if student is no longer considered in good academic standing or disciplinary sanctions occur between the times of acceptance to matriculation.



Northeastern University

College of Professional Studies

Transfer Articulation Guide

York County Community College A.A.S. Business Administration to Northeastern University College of Professional Studies BS Finance and Accounting Management

York County Community College AAS in Business Administration Courses			Northeastern University College of Professional Studies BS in Finance and Accounting Management Equivalencies		
First Year, Fall Semester					
ACC 111	Accounting I	3	ACC 1990	ACC Elective (<i>Open Elective</i>)	3
BUS 110	Introduction to Business	3	MGT 1100	Introduction to Business	3
BUS 115	Management I	3	MGT 2100	Principles of Management (<i>Open Elective</i>)	3
ENG 101	College Composition	3	ENG 1105 + ENG 1106	College Writing 1 + Lab	3
CIS 115	Software Applications	3	ITC 1000	Computer Applications	3
First Year, Spring Semester					
ACC 112	Accounting II	3	ACC 1990	ACC Elective (<i>Open Elective</i>)	3
BUS 116	Management II	3	HRM 2320	Human Resources Management (<i>Open Elective</i>)	3
ECO 110 or ECO 120 Take ECO 110	Macroeconomics	3	ECN 1200	Principles of Macroeconomics	3
MAT 122	Finite Math	3	MTH 1990	Math Elective (<i>Waive MTH 1100</i>)	3
PSY 101 or SOC 101 Take either	Introduction to Psychology or Introduction to Sociology	3	PSY 1100 or SOC 1100	Introduction to Psychology or Introduction to Sociology (<i>Open Elective</i>)	3
Second Year, Fall Semester					
BUS 205	International Business	3	MGT 3220	International Business (<i>Open Elective</i>)	3
BUS 230	Principles of Marketing	3	MKT 2100	Principles of Marketing	3
BUS 250 or BUS 260 Take BUS 260	Small Business Management	3	MGT 4230	New Venture Creation (<i>El Core</i>)	3
MAT 210	Statistics	3	MTH 2310	Statistics for the Behavioral and Social Sciences	3

<i>Program Elective</i> Take ACC 201	Intermediate Accounting I	3	ACC 2100	Financial Accounting	3
Second Year, Spring Semester					
BUS 244	Business Law	3	MGT 2330	Business Law	3
<i>BUS 113 or FIN 110</i> Take FIN 110	Principles of Finance	3	FIN 2105	Introduction to Corporate Finance	3
<i>ENG 212 or ENG 211</i> Take ENG 212	Business Communication	3	CMN 1100	Organizational Communication (IC core)	3
<i>General Education Core IV</i> See Note Below		4		(Core: Engaging with the Natural and Designed World)	4
<i>Open Elective</i> Take ECO 120	Microeconomics	3	ECN 1100	Principles of Microeconomics	3
PHI 102	Ethics and Contemporary Society	3	PHL 2100	Business Ethics	3

General Education Core IV Course Options

BIO 106 & BIO 107	General Biology I w/Lab	4	BIO 1100 & BIO 1101	Principles of Biology 1 w/Lab	4
BIO 116 & BIO 117	General Biology II w/Lab	4	BIO 1200 & BIO 1201	Principles of Biology 2 w/Lab	4
BIO 126 & BIO 127	Human Anatomy and Physiology I w/Lab	4	BIO 1600 & BIO 1601	Human Anatomy and Physiology 1 w/Lab	4
BIO 136 & BIO 137	Human Anatomy and Physiology II w/Lab	4	BIO 1700 & BIO 1701	Human Anatomy and Physiology 2 w/Lab	4
CHM 106 & CHM 107	General Chemistry I w/Lab	4	CHM 1100 & CHM 1101	General Chemistry 1 w/Lab	4
CHM 116 & CHM 117	General Chemistry II w/Lab	4	CHM 1200 & CHM 1201	General Chemistry 2 w/Lab	4

BS in Finance and Accounting Management
Courses to be taken at CPS

General Foundation			Prerequisite
ENG 1107	College Writing 2	3	ENG 1105 + ENG 1106
ENG 1108	Lab for ENG 1107	1	
ENG 3107	Writing for the Professions–Business & SS	3	ENG 1107 + ENG 1108
ENG 3108	Writing for the Professions Lab–Business & SS	1	
General Foundation Total		8	
Business Foundation			
MTH 2300	Business Statistics	3	MTH 1100 or higher
ACC 2200	Managerial Accounting	3	ACC 2100
MGT 2210	Information within the Enterprise	3	ITC 2010
MGT 2310	Organizational Behavior	3	MGT 1100
Business Foundation Total		12	
Major			
ACC 3103	Cost Accounting	3	ACC 2200
ACC 3201	Financial Reporting & Analysis 1	3	ACC 2200
ACC 3202	Financial Reporting & Analysis 2	3	ACC 3201
ACC 3410	Principles of Taxation	3	ACC 3201
FIN 3310	Financial Institutions and Markets	3	FIN 2105
FIN 3330	Risk Management and Insurance	3	FIN 2105
FIN 3340	Investments	3	FIN 3310
ACC 4320	Financial Statement Analysis	3	ACC 3202, FIN 3310, and ACC 3410
MGT 4850	Business Strategy	4	MGT 2310, ENG 3107, and ENG 3108
Major Total		28	
Major Elective <i>(Complete 9 semester credits from 3000+ level ACC or FIN courses)</i>			
ACC 4330	Principles of Auditing	3	ACC 3202
ACC 4410	Advanced Taxation	3	ACC 3410
ACC 4420	Advanced Accounting	3	ACC 3202 and ACC 3410
FIN 4220	Working Capital Management	3	FIN 2105
FIN 4230	International Finance	3	FIN 3310
FIN 4240	Personal Financial Planning	3	FIN 3330 and FIN 3340
FIN 4250	Real Estate Finance	3	FIN 3310
Major Elective Total		9	
Credits to be taken at CPS		57	
Total Credits required for CPS BS Finance and Accounting Management		120	